To:

Piscitelli, J., Kuruc, Nick, Forrey, Linda, Huff, C

From:

Olivieri, Carol A. Posted: 8/12/97 9:45

Opened: 8/13/97 9:45

Subject: PICK KWIK - DORAL BUYDOWN

I INITIATED A \$3.00 BUYDOWN ON ALL STYLES DORAL, EFFECTIVE 8/25/97, TO BE MAINTAINED UNTIL FURTHER NOTICE.

CHARLIE ISZARD, CATEGORY MANAGER, AMERADA HESS, WILL HANDLE WITH MCLANE THE RETAIL AND WHOLESALE PRICINGS.

LINDA